



Cruise Weekly today

Cruise Weekly today features three pages of all the latest cruise industry news.

Seabourn updates cancellation policy

SEABOURN Cruise Line has introduced a new Book with Confidence policy allowing guests to cancel up to 30 days prior to departure and receive a 100% future cruise credit.

The new arrangements aim to assist travel agents and their clients amid the uncertainty around the COVID-19 crisis.

The policy applies to all existing bookings and new reservations made until the end of next month, for sailings departing 30 Apr-15 Oct 2020, with the credit valid for bookings made within 90 days for any published sailing before 31 Dec 2021.

McClelland takes Cruisewatch role

CRUISE meta-search engine Cruisewatch has welcomed aboard former Cruiseco Chief Executive Officer Amanda McClelland (pictured) as a project representative for Australia.

The "next-generation cruise advisor", which has been operating in the USA for four years, recently announced its local launch (**CW** 16 Jan), promising to feature over 10,000 trips aboard 25 cruise lines to destinations across the globe.

"Cruisewatch provides a new form of market transparency in the cruise industry...by comparing various price sources, the service helps customers find the best cruise for their needs - while always staying up to date with price changes in the market," the company said.

McClelland said she was pleased to be taking up the new role. "I'm a bit of a nerd and



Cruisewatch is a connection of two of my passions, tech and cruising," she said.

"The data-based cruise advisor will help shape the way customers can select the right cruise for them and demystify some of the complexity of cruise

pricing...I'll be focusing on how to build an awesome cruise advisor which is easy for the consumer," McClelland added.

She will also be working with strategic partners to, "leverage the advances which AI can bring to us cruise lovers".

The Cruisewatch platform uses big data and machine learning to help customers find the perfect time to book their cruise, claiming its algorithms can "find the best deals in the market and to save massive amounts of money".

Cruisewatch, founded in 2016, says it has "over 100 million relevant data points to inform consumers of the best time to book a cruise and save up to 80% on the initial price".

The Germany-based tech startup raised US\$1 million in venture capital last year to support its growth.

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PORTHOLE

P&O Cruises knows that the fastest way to up your Insta game is to pump out the sunset pics - which is why the cruise line hired a professional photographer for exactly that purpose.

Brisbane-based travel photographer Mitchell Pettigrew was tasked with capturing the best sunsets at sea during P&O's seven-night Barrier Reef Discovery itinerary onboard *Pacific Dawn* to share on Instagram @pocruises - not a bad job, if you ask us!



Jewel be back!



NORWEGIAN Jewel has farewelled Australasia following her third local season.

Jewel left local shores on Sun, after departing her homeport of Sydney on Fri (**pictured**).

During her 2019/20 local season, *Norwegian Jewel* hosted 20,000 guests across eight itineraries, and was the first ship

to return to the fire-affected town of Eden (**CW 24 Jan**).

"Since her first Australasian season in 2017, local cruisers have truly embraced *Norwegian Jewel*, with bookings exceeding all expectations...we are excited for her upcoming fourth season," said Norwegian Cruise Line VP and MD APAC Ben Angell.

LIVE from Perth!

CRUISE Lines International Association (CLIA) will kick off its LIVE 2020 travel agent training program in Perth, at Duxton Hotel on 17 & 18 Mar.

The members-only seminar program will then move on to Adelaide on 01 & 02 Apr; Sydney on 07 & 08 Apr; Brisbane on 22 & 23 Apr; Gold Coast on 19 & 20 May; Auckland on 26 & 27 May (already sold-out); and Melbourne on 17 & 18 Jun.

"CLIA LIVE gives agent members a rare opportunity to learn about multiple cruise lines in the one place at the one time, so it's important to sign up and take advantage of the insight that will be on offer," said CLIA Australasia Director of Membership & Events Marita Nosit.

Tickets are available **HERE**, starting from AU\$50 per day.

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BOOK WITH CONFIDENCE

Guests may cancel up to 30 days prior to departure and receive 100% Future Cruise Credit of any monies paid to Seabourn that are currently within the cancellation period.

Terms and Conditions Apply.

DISCOVER MORE





Suite Seabourn deal

SEABOURN is offering guests savings on suite accommodations on a range of select sailings from 02 Mar to 30 Apr, as part of its two-month-long Sensational Suite Savings offer.

Benefits include Veranda for Ocean View suite upgrades, up to US\$600 shipboard credit per suite, up to 600-minute Internet Package per guest, 50% reduced deposit, and more.

CLICK HERE for more details.



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Action on board: Airia



SHIP: *Carnival Splendor*.
LOCATION: The Spectacular Spectacular Main Lounge on Decks 3-5.

WITH the arrival of *Carnival Splendor* into Australia comes the ship's incredible and exclusive onboard show, *Airia*,



pictured above and below.

The awe-inspiring show follows "Airia", played by New Zealand-born Aleisha Manion, and is packed with magic, remarkable aerial stunts and dazzling costumes - all performed along to an infectious soundtrack.

The stunning show is produced by showbiz veterans Kevin & Caruso, with Aleisha joined onstage by the international Carnival Playlist Productions cast.

AGES: *Airia* is suitable for the whole family.

COST: The show is included as part of the cruise fare.

Celebrate your anniversary with BLC

BLUE Lagoon Cruises (BLC) is celebrating its 70th birthday by introducing a special anniversary deal, offering bonus experiences on select four- or seven-night cruises.

Sailing around Fiji, those booking travel between until the end of the year, and celebrating the anniversary on board, can enjoy a free candlelit dinner on the beach at Nanuya Lailai, free champagne flutes and free cake.

Call 1800 007 129 for more details on the offer, or read the full details **HERE**.

Set Sail sets sail

THIS month is the last of Royal Caribbean Cruises' Set Sail Consultant Rewards, and to celebrate, the company has announced triple points on Hero Sailings throughout Mar.

The itineraries applicable are the seven and 10-night Brisbane sailings to the south Pacific on *Radiance of the Seas* departing in Dec, and the 12-night Sydney trip to New Zealand on *Ovation of the Seas* departing 08 Nov.

Running since Oct, agents have 30 days from making the booking to redeem their points at the Set Sail Consultant Rewards website, where the points can be redeemed on a range of e-gift cards.

Samoa update

SMARTTRAVELLER has advised Samoa now requires visitors to present a medical certificate issued within three days before you're allowed to enter.

Agent Bring Client!

OCEANIA Cruises has revealed further details regarding its Agent Bring Client event series (**CW** 04 Oct 2019).

Sydney is on 11 Mar at Signorelli Gastronomia, Brisbane on 16 Mar at The Greek Club, Gold Coast on 17 Mar at Southport Yacht Club, and Perth on 24 Mar at Beaumonde on the Point.

NZ dates include Tauranga on 01 Apr at Trinity Wharf and Auckland the next day at Grand Mercure Auckland.

CLICK HERE to register.