



Announcing Partner Appreciation month

Benefits for you and your clients 4 - 31st March

SUITE SAVINGS FOR YOUR CLIENTS

Complimentary Veranda for Ocean View Upgrade or Complimentary Two or Three Veranda Suite Upgrade*

Book a Penthouse or Premium Suite and receive up to \$1,000USD Shipboard Credit per Suite*

PLUS

BONUS COMMISSION FOR YOU

Book a Penthouse Suite, receive \$350 per Suite bonus commission**
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PLUS

WIN A SEABOURN CRUISE FOR TWO

During the month of March we are excited to give away four Seabourn Encore cruises to our valued travel advisors

Prize includes:

One of four 14-16 day Australia & New Zealand cruises for two departing Sydney/Auckland aboard Seabourn Encore, in a Veranda Suite

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Receive both shipboard credit and bonus commission amenities for groups set up during the event^

If the group falls short of the required number of guests to earn a TC, we will allow for an advisor rate of \$235 per day^

Terms & Conditions apply. Click through for full details

FIND OUT MORE









www.cruiseweekly.com.au Wednesday 6th March 2019

Cruise Weekly today

CRUISE Weekly today features five pages of all the latest cruise industry news plus a front cover wrap from **Seabourn** and a full page from **Windstar**.

Goldstein presents

CRUISE Lines International Association (CLIA) Australasia has revealed its new Global Chair Adam Goldstein will present at this year's Cruise360 Australasia conference in Sydney.

"Adam Goldstein is one of the giants of the int'l cruise industry and has been a key figure at Royal Caribbean for more than 30 years," said CLIA Australasia MD Joel Katz.

The event will be held at the Hyatt Regency on 30 Aug and is expected to be attended by an estimated 580 cruise industry figures - more **HERE**.

Cunard's royal trio to visit Australia

CUNARD has announced further details of its 2020-21 program, which is set to offer Australians "unprecedented opportunities" to travel on the cruise line's trio of Queen ships.

The new program features world voyages by flagship *Queen Mary 2* and her younger sister *Queen Victoria*, as well as a record 118-day Australian deployment for *Queen Elizabeth* (*CW* 12 Feb).

"With all three Queens visiting Down Under during our 2020-21 program, and *Queen Elizabeth* spending a record number of days in Australian waters, Australians will have more opportunities than ever before to experience all the pleasures of a holiday at sea with Cunard," said Cunard's Senior Manager for Australia and New Zealand Katrina McAlpine.

"This new program offers a wonderful mix of unique and



interesting itineraries, from voyages circumnavigating the globe through to short local sailings for those who'd like to explore more of Australia in style," she added.

Itineraries that feature stopovers in Australia include the 14-night Christmas and New Year cruise to New Zealand on board *Queen Elizabeth*, departing Melbourne on 22 Dec 2020; a

28-night journey from Cape Town to Sydney on board *Queen Mary* 2 that departs 24 Jan 2021, and a 21-night San Francisco to Sydney sailing with *Queen Victoria* departing 06 Feb 2021.

Fares for *Queen Elizabeth's*Australian program go on sale to the public on 13 Mar.

Pictured: Cunard's "three Queens", *Queen Mary 2, Queen Victoria* and *Queen Elizabeth*.



You and your clients are invited to join us at our Luxury Travellers' Events, to discover or re discover why the Regent Seven Seas Cruises experience is so special.

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SPACES ARE LIMITED. REGISTER NOW TO SECURE YOUR PLACE.

CLICK HERE TO REGISTER, CALL 1300 455 200 (AU) OR 0800 625 692 (NZ)



Wednesday 6th March 2019

NCL's app update

NORWEGIAN Cruise Line has announced the complete expansion of its Cruise Norwegian app, covering experiences across the cruise line's 16-ship fleet.

The updated app features a "pre-cruise" mode offering guests a comprehensive planning experience, including pre-booking onboard activities, dining reservations, shore excursions and entertainment, to accessing their itinerary and utilising the mobile-check in feature.

Users can also use the app to track and review their onboard purchases, as well as access important debarkation information such as immigration details & "Easy Walk Off" details.



Avalon Your Way

AVALON Waterways has unveiled its new "Your Way" program for 2020, inviting river cruise passengers to "chart their own course, at their own pace".

The program utilises sister companies Monograms and Globus and allows guests to select from a range of included excursions that best suit the type of experience they are looking for.

"With the flexibility to choose exactly where to go before and after a cruising vacation, and the freedom of Avalon Choice onboard each and every cruise, Avalon Waterways is helping travellers see the world the way they've always envisioned," said Pam Hoffee, Managing Director of Avalon Waterways.

For more information on the new program, **CLICK HERE.**

MSC welcomes Bellissima



MSC Cruises has taken delivery of the 5,686-pax *MSC Bellissima* from cruise ship builder Chantiers de l'Atlantique during a ceremony in 5,686 Saint-Nazaire, France.

"MSC Bellissima's elegance and beauty, as well as focus on the best and latest maritime and environmental technology at sea, bear testament to our restless pursuit for innovation," said MSC Cruises Executive Chairman Pierfrancesco Vago at the event.

"Today's delivery marks another chapter in the story of our partnership with Chantiers de l'Atlantique," he added.

The new vessel is equipped with

advanced sustainable technology such as a cutting-edge exhaust gas cleaning system, advanced wastewater treatment plant, systems for the prevention of oil discharge from machinery, and a ballast water treatment system.

She becomes the fourth ship to join MSC Cruises in less than two years after setting sail earlier this week on her maiden voyage from the UK bound for Genoa, where she will service cruises of the Mediterranean for her inaugural season.

In Nov she will reposition to Dubai before moving on in 2020 for new Asian itineraries.



W E E K L Y

Wednesday 6th March 2019

Find out which cruise lines have your coffee fix covered in the March issue of *travelBulletin*.

CLICK to read travelBulletin

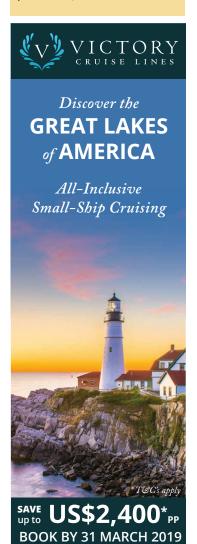


Carnival free kids

CARNIVAL Cruise Line has launched its "Kids Sail Free" promotion, offering guests the chance to bring up to two kids or friends for free on select *Carnival Spirit* sailings.

The deal is available to book until 21 Mar, and is valid for voyages sailing between 23 May and 02 Nov 2019.

For more information on the promotion, **CLICK HERE**



Coral's sea trial success



CORAL Expeditions has successfully completed the first sea trials for its new expedition ship, *Coral Adventurer*, **pictured**.

The ship was put through her paces with a team of 12 marine and management staff on board, with the trial demonstrating "impressive stability and seakeeping characteristics".

Also tested were the brand's dual "Xplorer" tenders that are deployed via a hydraulic mechanism to take passengers off the ship in "open comfort".

"While we could have easily justified a bigger ship, we

restricted her to 120 passengers, which we feel is the limit for a true expedition experience," said Coral Expeditions Executive Director Paul Chacko.

"With this successful build behind us, the company is poised to further develop its new-build program to cater for growing demand for expedition cruising."

Following final touches, including the installation of a collection of Australian art and photographs, *Coral Adventurer* will begin her sold-out maiden voyage from Singapore to Darwin on 24 Apr.

NCL's new guides

NORWEGIAN Cruise Line has released two new cruising guides for the 2019 to 2022 cruising seasons.

The 2019/2022 Hawaii Cruising Guide features information on *Pride of America*'s popular seven-day roundtrip cruise from Honolulu which takes passengers to four of the state's main islands and offers close to 100 hours ashore, while the 2019/20 Australia, NZ, Asia and South Pacific guide offers guests a raft of information on itineraries departing Nov 2019 to Dec 2020.

Highlights of the South Pacific cruise guide include the 12-day Australia and New Zealand from Sydney itinerary departing 23 Jan 2020 on board *Norwegian Jewel*, which calls in at Sydney, Melbourne, Napier and Auckland.

To view a copy of the new Hawaii 2019/2022 brochure, CLICK HERE, and to view a copy of the Asia Pacific brochure, CLICK HERE.
Call 1300 255 200 for more.

Xmas in July cruises

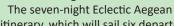
CAPTAIN Cook Cruises has announced the launch of three-, four-, and seven-night Christmas in July cruises along the Murray River on board paddlewheeler *PS Murray Princess*.

The cruises combine trips to historic ports to learn about Aboriginal history, nature walks and wine tastings along with a traditional Christmas dinner or lunch and drinks.

To find out more, CLICK HERE.

Celestyal launches two more for the Med

GREEK cruise operator Celestyal Cruises has extended its 2019 and 2020 Mediterranean itineraries with the addition of two journeys visiting a variety of new and old destinations around the region.



itinerary, which will sail six departures from 21 Oct to 25 Nov 2019, includes an overnight stay in Istanbul plus calls at Volos, Heraklion and Santorini.

The seven-night Three Continents journey will take guests to Alexandria, Israel, Turkey and Cyprus - more info **HERE**.

WIN a trip to Antarctica! Valued up to US\$21,000*

Find Out More





Wednesday 6th March 2019

NCLH sustainability pledge



THE reduction of up to three million plastic bottles of water across the Regent Seven Seas and Oceania cruise brands is just one of the commitments being made by Norwegian Cruise Line Holdings (NCLH) to embrace a more environmentally friendly and sustainable cruise future.

Harry Sommer, President International at NCLH told **Cruise Weekly** last week that "this is something over the last few years has become a serious project for us".

"We have crew looking at every single use plastic item and our goal is to get rid of as many of them as possible as quickly as possible," he said.

Sommer said an annual sail and sustain report highlights the achievements the cruise line makes each year in sustainability.

General Manager Cruise Division – Online Republic

Online Republic is in search of an experienced leader to steer Online Republic's cruise division.

Online Republic is part of the Webjet Group and is a global e-travel business based in central Auckland with 250+ staff and offices in NZ, Australia, Philippines, China and Romania. We maintain our start-up vibe by encouraging new ideas and thinking, innovation and hard work whilst supporting the work life balance of our people. From our Auckland HQ we take on the world in three online travel categories: car rental, motorhome rental and cruise holidays - www.onlinerepublic.com

Our cruise division operates as CruiseSaleFinder.com.au and CruiseSaleFinder.co.nz and book tens of thousands of cruises every year for global cruise destinations. This position is based in our Auckland office in the heart of Wynyard Quarter with a team of cruise consultants. You will manage and lead the cruise team in Auckland, Melbourne, Shenzhen and Manila. Working with a strong management team, the success of the General Manager will be measured in terms of: maintain and enhance our reputation with customers and suppliers, bookings growth, financial performance, staff engagement and fostering strong relationships with the wider management team.

If you are excited by this opportunity, eligible to work in New Zealand, have experience in the travel industry specifically Cruise and can demonstrate that you can deliver success within our cruise division then please get in touch.

To see a full job advert and apply please head to https://www.talentpropellerjobs.co.nz/ or email hr@onlinerepublic.com if you would like to find out more.

Navigator flaunts new look



ROYAL Caribbean's newly renovated *Navigator of the Seas* has recently sailed into Miami, pictured, boasting US\$115 million worth of "next-level" features.

The refurbished 3,386-pax vessel is debuting a range of new features including The Blaster, the longest aqua coaster at sea; Riptide, a head-first mat racer waterslide; a redesigned poolscape inspired by the Caribbean; & To Dry For, the first standalone blow-dry bar at sea.

"We have really dialled up the adventure and Caribbean vibes in ways that will make *Navigator of the Seas* the ultimate getaway to take from Miami," said Michael Bayley, President and CEO, Royal Caribbean International.

"Independence and Mariner of the Seas, the first two modernised ships in our Royal

Amplified program, have quickly become standout hits, and *Navigator* builds on this momentum with a combination of new, exciting features and signature Royal Caribbean offerings," he added.

Further new amenities include The Lime and Coconut, a threelevel signature bar that offers a variety of drinks from the rooftop, a Polynesian-themed watering hole called The Bamboo Room, a rock-climbing wall, and new dedicated spaces for teens.

Navigator has now commenced servicing five- and nine-night Caribbean itineraries departing Miami through to May 2019, before kicking off three- and fournight weekday cruises, including visits to the cruise line's highlyanticipated private island, Perfect Day at CocoCay.



Product Specialist

MSC Cruises Australia is looking for a Product Specialist based at the Sydney CBD head office.

The ideal candidate will:

- •Create compelling cruise offers and proactively drive marketing and sales
- •Liase with the industry to increase business
- •Manage and analyse pricing to be in line with budget and forecast
- •Demonstrate a strong can-do attitude, work collaboratively with the Sales and Marketing teams and exhibit solid reporting skills which reveal improved sales

The successful candidate must have a minimum four years experience in the travel industry, exceptional attention to detail, sales knowledge, and the ability to work effectively as part of a team as well as independently, in a fast paced environment.

For further information and to submit your resume hr@msccruises.com.au

W E E K L Y

Wednesday 6th March 2019

A new publication for travel and cruise lovers



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Scenic incentive

SCENIC Luxury Cruises and Tours has launched an agent incentive offering \$100 worth of rewards points for bookings made on its 2019/2020 Europe River cruise program.

The deal is valid until 30 Apr and also extends to its Evergreen brands.

To be eligible agents should make bookings at Expressbook **HERE**.

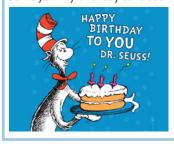
Participants can also join the Scenic Rewards program for free **HERE**.



WHOSE cruise is set to ooze fun for kids and amuse with clues and be the ultimate muse for other cruises to choose?

Well in this case it's definitely Carnival Cruise Line which is celebrating Dr. Seuss' 115th birthday with a day of fun board Carnival Splendor by presenting a celebrity book reading by singer and dancer Joey Fatone.

Kids will enjoy the special reading of *Horton Hears a Who!* and also enjoy a balloon drop with some extra time to eat some yummy birthday cake too.



Insignia debuts new look



Oceania Cruises' R-class ships to receive the OceaniaNEXT transformation program, debuted in Sydney earlier this week when she arrived as part of her 180-day Around the World sailing.

The ship has undergone a massive refurbishment, with all her suites and staterooms, restaurants, bars, lounges and public spaces updated including the addition of a new chandelier in the dining room (pictured).

In addition, *Insignia*'s restaurants have updated menus and there is new technology such as bedside USB ports.

The OceaniaNEXT program



is worth US\$100 million and includes the R-class refurbishments, cosmetic updates to O-class vessels and more yet to be revealed, according to Oceania.

"The transformation has been designed to maintain the feel of Oceania ships that passengers love, while also providing a more contemporary look, said Steve McLaughlin, Vice President, Sales Australian & New Zealand.

Steve Odell, SVP and MD Asia Pacific of Norwegian Cruise Lines Holdings echoed this, saying, "the input of our valued past guests and travel partners has played an intrinsic part in the initiatives conceived as part of OceaniaNEXT".

Pictured left is the updated Martini's lounge, and inset **above** is a Veranda stateroom.



New members for ACA

recently joined ACA, bringing our membership to just under 100.

As the first contact for cruise ships visiting Australia, Svitzer Australia provides harbour towage services in 28 ports and terminals around the country. We are delighted to welcome Svitzer who work closely with other ACA members including local pilots and port authorities.

Dylan Sheehan, Commercial
Manager for Svitzer told us that
given the importance of safe
operations for cruise ships and their
passengers, they see ACA as a great
platform to engage in productive
discussions with relevant industry
stakeholders.

These relationships will also see them enhancing their direct towag agreements to ensure cruise lines optimise their port calls both from an operations and financial perspective.

On the destination side, Curringa Farm, a 750-acre sheep and cropping farm, one hour from Hobart, has been seeing increased visitation from cruise passengers interested in their farm tours International visitors enjoy the opportunity to experience a working farm with sheep shearing and farm dog interactions. Destination Phillip Island in

Victoria has also joined the Association. Best known for its stunning landscape and abundance of wildlife including little penguins, koalas and fur seals, the destination offers a fabulous opportunity for cruise passengers to experience Australian flora and fauna.

We welcome all our new members and look forward to working closely with them.

CRUISE

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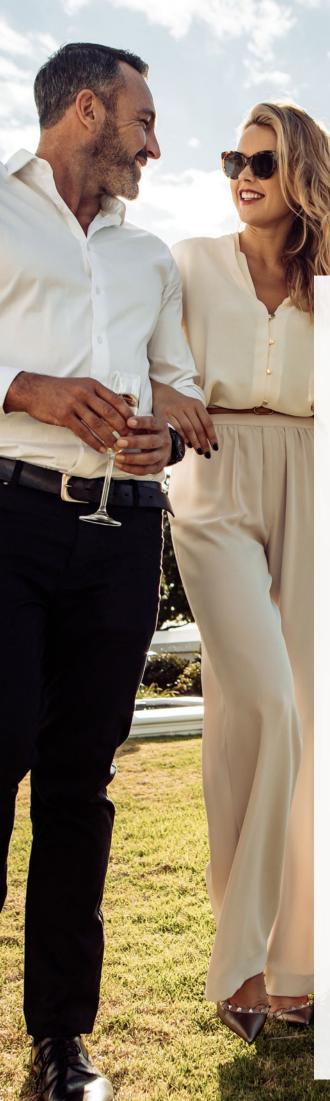
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